

EXHIBITOR AND SPONSOR PROSPECTUS





AAID ANNUAL CONFERENCE

The American Academy of Implant Dentistry is the organization exclusively dedicated to educating dentists on becoming proficient in placing and restoring implants. The Annual Conference will dedicate time for attendees to meet with exhibitors over two days.



















EXHIBIT HALL INFORMATION

SPACE IS LIMITED

SIGN UP BY MAY 1, 2023 SAVE \$300

IMPLANT EXPO

DATES

Thursday, November 2 Friday, November 3

LOCATION

Caesars Palace 3570 Las Vegas Blvd South Las Vegas, NV 89109

<u>aaid.com/exhibits</u> email: Exhibits@aaid.com

BOOTH FEES

Early Bird

By May 1 After May 1

10'x10' Inline \$4,200 \$4,500 10'x10' Corner \$4,800 \$5,100 Island booths are 20'x20' - pricing is equal to 4 corner booths

TERMS OF PAYMENT

Payment due at time of booth selection.

BOOTH SELECTION PROCESS

Companies that are sponsors and companies with priority points have priority selection, with the rest selecting on a first come, first served basis. Contract and full payment processed at time of booth selection.

90% of dentists reported that they make purchases during or as a direct result of the AAID Implant Expo

SCHEDULE

Note: Exhibit hours are subject to change. Exhibitors will be notified if a change in hours is necessary.

WEDNESDAY November 1

Exhibitor Registration 7 am to 7 pm

Exhibitor Move-In 8 am to 4:30 pm

THURSDAY November 2

Exhibitor Registration 7 am to 12:00 pm

Exhibit Hall Open 9:30 am to 7 pm

Implant World Expo Reception 5:30 pm to 7 pm

FRIDAY November 3

Exhibit Hall Open 9:30 am to 4:30 pm

Exhibitor Move-Out 4:30 pm to 9:30 pm

DEADLINES

Saturday, April 15, 2023

Course proposals, speakers, and titles to be included in the preliminary program

Monday, May 1, 2023

Early Bird ends

Wednesday, May 31, 2023
Speaker details for sponsored courses

Thursday, October 5, 2023

Housing

Wednesday, November 1, 2023

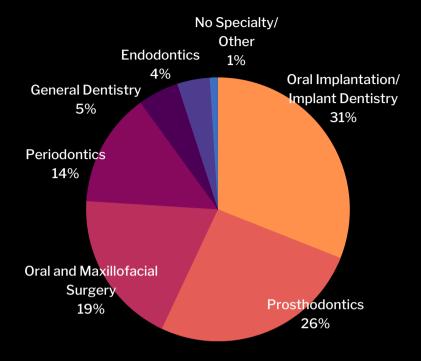
Move in

BENEFITS OF EXHIBITING

- Booth drape package: 8' high backwall, 3' siderails, carpet, and booth sign
- Up to 2 complimentary exhibitor badges per 10'x10' booth which include:
 - Access to Main Podium
 - Lunch in exhibit hall Thursday and Friday
 - Drink tickets for the Welcome Reception and AAID Implant Expo Reception
 - Additional badges available for \$425
- Recognition in the exhibitors' section of the mobile app and meeting website
- Company listing in the onsite program
- Enhanced exhibitor online listing
- Complimentary email and mailing lists of preregistered and final conference attendees upon request

Note: Tables, chairs, electricity, computer, AV equipment, and wired internet access are not included in the booth fee. These can be ordered through the Exhibitor Service Kit. Exhibitors will be notified once the Exhibitor Service Kit is available.

Your current and potential customers belong to the AAID



BENEFITS OF SPONSORSHIP

Corporate support is vital to the development and attendee experience of the AAID annual conferences. Companies that sponsor will receive recognition throughout the conference. In addition to the exhibitor benefits mentioned above, all sponsors will be listed on the mobile app, sponsor section of the AAID website, preliminary and final programs and exhibit hall signage. Sponsors are eligible for discounted advertising in the *Journal of Oral Implantology* and *AAID News*. Please see page 5 for a list of benefits included with each sponsorship level.

NEW TRENDS, TECHNIQUES, AND TECHNOLOGY PROGRAMS*

Available only to Platinum Sponsors and above

Present your content to conference attendees with 20-minute lectures on Wednesday, November 1. No other programs are scheduled during this time. Full staging and a presentation screen is provided.

*Per ADA CERP and AGD Pace Recognized Provider Standards, no CE credit is provided by AAID for these sessions. Sponsors may offer their own CE.

SEMINARS AND HANDS-ON WORKSHOPS*

Available only to Platinum Sponsors and above

These are half-day programs (three hours in length) with limited attendance. All course information must be submitted electronically. The AAID Annual Conference Education Committee has final approval of these presentations and will assign a room.

In order for New Trends programs, seminars, or hands-on workshops to be included in the preliminary program, sponsors must submit course proposals, speakers, and titles to the AAID education department at education@aaid.com prior to April 15.

ANCHOR SPONSOR \$60,000

exclusively available for only one sponsor One island
(4 complimentary
10'x10' booths) near main
entrance (additional
booths may be purchased
at regular prices)

One high visibility marketing/branding opportunity (lanyards or tote bags, value up to \$10K) One 20-minute presentation for New Trends, Techniques & Technology

Exclusive sponsor logo on annual conference website

Exclusive full-screen splash ad on mobile app

Two extra exhibitor badges

One social media post on Twitter, Facebook, and Instagram

Speaker for one workshop*

Complimentary full-page, 4-color ad in two issues of AAID News (exclusively available for only one sponsor) Two mobile app push messages

One e-blast on show specials to full AAID membership prior to conference (4,600 emails)

Two tickets to the VIP Reception

PRESIDENTIAL SPONSOR \$40.000

Two complimentary 10'x10' booths (1 corner and 1 inline) (additional booths may be purchased at regular prices)

One high visibility marketing/ branding opportunity (lanyards or tote bags, value up to \$10k) One 20-minute presentation for New Trends, Techniques & Technology

One extra exhibitor badge

One social media post on Twitter, Facebook, and Instagram Speaker for one workshop*

Complimentary full-page, 4-color ad in one issue of AAID News

One mobile app push message

One mobile app banner

One e-blast on show specials to full AAID membership prior to conference (4,600 emails)

PLATINUM SPONSOR \$30,000

> Two complimentary 10'x10' booths (1 corner and 1 inline) (additional booths may be purchased at regular prices)

One 20-minute presentation for New Trends, Techniques & Technology

One marketing opportunity onsite (\$4,000 door drop or \$3,000 bag insert)

One extra exhibitor badge

One social media post on Twitter, Facebook, and Instagram

Speaker for one workshop*

Complimentary fullpage, 4-color ad in one issue of AAID News One mobile app push message

GOLD SPONSOR \$20,000

One complimentary corner 10'x10' corner booth (additional booths may be purchased at regular prices) One 20-minute presentation for New Trends, Techniques & Technology

One extra exhibitor badge

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One marketing opportunity onsite (\$4,000 door drop or \$3,000 bag insert)

One social media post on Twitter, Facebook, and Instagram

Complimentary half-page, 4-color ad in one issue of AAID News

SILVER SPONSOR \$10,000

One complimentary 10'x10' corner booth (additional booths may be purchased at regular

One marketing opportunity onsite (\$4,000 door drop or \$3,000 bag insert)



SPONSORSHIP OPPORTUNITIES

The AAID 72nd Annual Conference offers a variety of options for companies looking to gain visibility and increase sales. The opportunities below provide a valuable opportunity for new exhibitors or those with few priority points to boost their impact and interactions with attendees. Please be advised that these opportunities are available on a first come, first served basis. Contact AAID Headquarters for additional information and current availability.

LANYARDS: \$10.000 EXCLUSIVE

Every attendee at the AAID Annual Conference must wear a badge. Your supply of approved badge holders/lanyards will be distributed to every attendee. This opportunity creates great exposure for your brand.

TOTE BAGS: \$10,000 EXCLUSIVE

All attendees will receive tote bags with their registration materials. Your logo will be visible throughout the conference on the tote bags.

NOTEBOOKS AND PENS: \$3.500 PLUS PRODUCTION COSTS*

These items will be placed into each attendee bag. Attendees value their notes and they will be taking the notebook along with your logo home with them. This opportunity leaves a lasting impression.

HOTEL ROOM KEY CARDS: \$12,000

The custom key will grab attendees' attention the moment they check in. Hotel guests in the block will see your logo each time they access their rooms. Maximum 3-day distribution.

BAG INSERTS: \$3,000 NON-EXCLUSIVE

Your company's one-page promotion sheet will be inserted into every attendee's tote bag.

DOOR DROPS: \$4.000 NON-EXCLUSIVE

Have a special gift delivered to attendees' guestrooms.

CHARGING STATIONS: \$4,000 (TWO OPPORTUNITIES)

Help attendees "get a charge" by sponsoring freestanding charging stations.

WELCOME RECEPTION SPONSOR: \$10,000 EXCLUSIVE

The AAID always kicks off Annual Conference with a bang, and the Welcome Reception is your chance to start the event off right! Your company will receive exclusive branding and signage throughout the event, and you'll find yourself the most popular person in the room with 20 extra drink tickets to pass out.

REFRESHMENT BREAKS IN EXHIBIT HALL: \$5,000 PLUS PRODUCTION COSTS*

Be on attendees' minds and in their hands at every break. Your company logo will appear on signage and on the drink sleeves for coffee and tea breaks. One sponsorship available Thursday/Friday. Please email exhibits@aaid.com for pricing.

IMPLANT WORLD EXPO RECEPTION DRINK SPONSOR: \$10,000 EXCLUSIVE

Show off your company at the largest social event of the AAID Annual Conference. Every attendee will be issued drink tickets for this reception. Your logo can be added to the ticket! Sponsor to receive 20 drink tickets to distribute. Sponsor logo recognition on drink ticket, napkins, and signage.

*Plus production costs. Please contact exhibits@aaid.com for individual pricing.

NOTE: The AAID reserves the right to approve all creative/design.

OTHER OPPORTUNITIES

MOBILE APP OPPORTUNITIES

BANNERS: \$995

No more than three banners will be offered and they will be displayed as rotating banners in prime positions. An interactive link will take users to another screen of your choosing on the app or to any other link on the web. App Metrics and click-through reports can be provided to banner sponsors upon request.

PUSH MESSAGE: \$299

Reach your target market at the conference with specific messages encouraging attendees to visit your booth or attend a program featuring your product. A limited number per day will be made available. Messages can be as many as 230 characters.

PRINT OPPORTUNITIES

AAID NEWS OR JOURNAL OF ORAL IMPLANTOLOGY

Showcase your presence at the AAID Annual Conference by advertising in the AAID News "At Show" Issue. Mailed to over 14,000 people and distributed at the event, this is an opportunity to draw people to your booth. Conference sponsors and exhibitors receive a 15% discount. Space fills up quickly! Contact Onkar Sandal at osandal@allenpress.com or (785)865-9218 to secure your spot today!

MAILING LIST REQUEST: \$1,000

Exhibitors may purchase the AAID membership list, for one-time use. Quantities will be approximately 5,000 depending on use of entire mailing list or USA only. A copy of the proposed mailing piece must be submitted and approved by the AAID. The name, address, city, state, zip code, and country of the registrant will be provided. Email addresses, websites, phone and fax numbers will not be provided. Contact membership@aaid.com for the mailing list request form or for more information.

If you are interested in mobile app or print advertising, please contact Onkar Sandal at <u>osandal@allenpress.com</u> or (785) 865-9218.

ON-SITE BRANDING

If you are interested in on-site branding opportunities, please contact exhibits@aaid.com.

CANCELLATION BY EXHIBITING COMPANY

Notification of booth space cancellation or reduction of booth space must be made in writing or by email to exhibits@aaid.com and received on or before the dates listed. There will be no refund for exhibitors who for any reason do not exhibit at the AAID Annual Conference and have not submitted a written cancellation request prior to the deadlines outlined. Exhibitors canceling exhibit space must also cancel hotel reservations. Any cancellation or reduction of booth space for any reason is subject to the following refund schedule and terms:

WRITTEN CANCELLATIONS WILL BE REFUNDED AS FOLLOWS:

June 30, 2023 Full refund minus \$200

July 1 to July 31, 2023 50% of total booth rental fee

August 1 to August 31, 2023 25% of total booth rental fee

September 1, 2023 and later
No refunds

The retained rental fees will cover direct and indirect costs incurred by AAID for organizing, setting up and providing space for exhibitor, and losses and additional expenses caused by exhibitor's withdrawal including reletting the space. All cancellations must be via email or in writing, and refunds will be based on the above schedule according to the email date, postmark, or facsimile transmission date on the refund request. No exceptions.

FORCE MAJEURE

Neither party shall be liable for failure to perform its obligations under this Agreement due to events beyond its reasonable control, including, but not limited to, strikes, riots, wars, fire, acts of God, and acts in compliance with any applicable law, regulation, or order (whether valid or invalid) of any governmental body.

In the case of cancellation due to force majeure, AAID will refund the exhibit booth fee(s), including deposit(s), previously paid by the Exhibitor.

Booth space terms, rules, and regulations can be found on the online exhibitor portal.

2022 EXHIBITOR LISTING

ALPHABETICAL LISTING (SPONSORS IN BOLD TYPE)

360Imaging

ACTEON North America

Adin Dental Solutions USA Inc.

Affordable Dentures & Implants

Aseptico

Augma Biomaterials USA INC

AvaDent

Big Case Marketing / Dental-Trust

BioHorizons

Birdeye

Blue Sky Bio

Boca Dental regenerative, LLC

ClaroNav

COIRE

Cool Jaw by Medico International Inc.

Dentium USA

Digital Dental

Digital Healthcare Professionals

Ditron Dental USA

Doctor Multimedia

DoWell Dental Products

Fotona

Garfield Refining Company

Geistlich Biomaterials

Glidewell Dental

H&H Company

Hans Biomed USA, Inc.

Hybridge

IBS Implant

Impladent Ltd.

Implant Direct

Implant Live

Implant Pathway

Implant Practice US Magazine

InCompass Implant Products

IRIS Solutions

JK Dental Group

Kensington Surgical, Inc.

Keystone Dental

KOMETABIO

Laschal Surgical Instruments, Inc.

Lighthouse 360, a Henry Schein One Company

LYNCH BIOLOGICS, LLC

Maxxeus

Meal Area

Medco Instruments. Inc.

MegaGen America

Meisinger USA

Midwest Implant Institute

NDX nSequence

Neocis, Inc. / yomi

Neodent

Neoss

Noris Medical Inc.

One to One anesthesia

Osteogenics Biomedical

Piezosurgery Incorporated

Power Dental U.S.A. Inc.

Proceed Finance

Quintessence Publishing Co. Inc

Ray America

RGP Dental

Rocky Mountain Tissue Bank

RWC Implant Study Club

Salvin Dental Specialties, Inc.

Scratch

SOTA Imaging

SprintRay

StellaLife

Sterngold Dental

SurgiTel

Tatum Surgical

The Dental Implant Machine

Treloar & Heisel

TruAbutment Inc.

Ultralight Optics Inc.

Unicare Biomedical, Inc.

Vatech America

Versah, LLC

X-Nav Technologies

ZERAMEX ZIRCONIA CERAMIC IMPLANTS

by Emerginnova

ZERO GRAVITY

Zest Dental Solutions

Zimmer Biomet Dental

Zoll-Dental

SAVE \$300

READY TO GET STARTED?

Visit our website for up-to-date information.

Contact our team at <u>exhibits@aaid.com</u> for more information on any of the offerings and to create a custom exhibit and marketing package that achieves your business goals.



AMERICAN ACADEMY OF IMPLANT DENTISTRY

211 E. Chicago Avenue, Suite 1100 Chicago, IL 60611 USA 312.335.1550 / 877.335.AAID (2243)

www.aaid.com/exhibits

Exhibit & sponsorship: exhibits@aaid.com

Mobile app and print advertising: osandal@allenpress.com

Show decorator: orders@shepardes.com

FUTURE ANNUAL CONFERENCE DATES



2024 Annual Conference
Hyatt Regency Atlanta
Atlanta, Georgia
November 12-16



2025 Annual Conference Phoenix Convention Center Phoenix, Arizona November 12-15